Message Text

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TAGS: BTIO, BEXP, NI

SUBJECT: TRADE OPPORTUNITY (NORTHERN NIGERIA) NIGERIAN LEATHER WORKS CO. LTD. HAS URGENT NEED FOR SHOE SOLES

- 1. T.A. SANNI, GENERAL MANAGER, NIGERIAN LEATHER WORKS, PMB 998, KANO, CABLE: LEATHERWORKS, TEL: 2415, DISCUSSED WITH E/C OFFICER HIS INABILITY TO SECURE AN ADEQUATE SUPPLY OF SHOE SOLES FOR THE COMPANY'S PLANNED INCREASE IN PRODUCTION.
- 2. SANNI SAID THAT BECAUSE OF THE RECENT BAN ON SHOE IMPORTS BY FMG, HIS COMPANY HAD BEEN FLOODED BY REQUESTS FROM MAJOR DISTRIBUTORS THROUGHOUT NIGERIA FOR SHOES. HE SAID LAST YEAR PRODUCTION WAS 180,000 PAIRS OF SHOES AND THEY WILL SOON STEP UP PRODUCTION TO 380,000 PAIRS. FIRM WOULD LIKE TO BE SUPPLIED WITH BOTH LEATHER AND RUBBER SOLES FOR APPROXIMATELY 200,000 PAIRS OF SHOES. FOR FURTHER DETAILS INTERESTED FIRMS SHOULD CONTACT THE GENERAL MANAGER DIRECTLY. BURKE

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